



Acquisition Directorate



# DOING BUSINESS WITH THE COAST GUARD

## RESOURCES

**Federal Government Contracting Opportunities:**

<https://SAM.gov/>

**Acquisition Planning Forecast System:**

<https://apfs-cloud.dhs.gov/>

**Coast Guard Small Business Assistance:**

<https://www.dcms.uscg.mil/Our-Organization/Assistant-Commandant-for-Acquisitions-CG-9/-Small-Business/>

The Coast Guard Acquisition Directorate manages a multibillion-dollar recapitalization investment portfolio of acquisition programs across three major product lines: surface; aviation; and command, control, communications, computers, cyber and intelligence (C5I) systems. These programs are supported by six procurement/contracting centers:

- Office of Contract Operations (CG-912)
- Aviation Logistics Center
- Office of C5I Contracting and Procurement (CG-914)
- Surface Forces Logistics Center
- Director of Operational Logistics – Office of Procurement and Contracting (DOL-9)
- Shore Infrastructure Logistics Center – Construction

Acquiring new assets and upgrading legacy platforms, mission systems and facilities are fundamental aspects of recapitalization, which helps achieve sustainable readiness by replacing obsolete and costly-to-maintain assets. These investments deliver cutters, boats, aircraft and C5I systems that meet specified cost, schedule and performance requirements.

## TOP FIVE PRODUCTS OR SERVICES PROCURED IN FISCAL YEAR 2023

(BY DOLLARS OBLIGATED BY NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM CODES)



**1** Manufacturing  
\$1.1B



**2** Professional services  
\$702M



**3** Construction  
\$536M



**4** Admin support, waste management, remediation services  
\$230M



**5** Transportation \$168M

(OVER)

## INDUSTRY OUTREACH

The Coast Guard acquisition community continues to foster competition through early industry engagement. The Coast Guard's procurement centers as well as the Department of Homeland Security (DHS) typically hold annual industry day events to discuss acquisition opportunities and share perspectives from key decision-makers. The Coast Guard also conducts market research, invites industry to participate in one-on-one meetings and holds industry day events for specific acquisition programs.

The Coast Guard's small business program participates in DHS's monthly small business

vendor outreach sessions. These events provide an opportunity for small businesses to meet one-on-one with representatives from the Coast Guard as well as other DHS components. Meetings can be scheduled online at <https://www.dhs.gov/small-business-vendor-outreach-sessions>.

Additionally, in response to the Office of Federal Procurement Policy's initiative to improve communication with industry during the acquisition process, the Coast Guard has small business and industry engagement liaisons who can be reached at [openforbusiness@uscg.mil](mailto:openforbusiness@uscg.mil).

## SMALL BUSINESS PROGRAM CONTACTS

### Director of Small Business and Industry Engagement Programs

Maria L. Kersey-Robinson  
[openforbusiness@uscg.mil](mailto:openforbusiness@uscg.mil)

### Small Business Specialist

Nettie Straub  
[Nettie.K.Straub@uscg.mil](mailto:Nettie.K.Straub@uscg.mil)

### Industry Engagement Specialist

Micheline Rangel  
[Micheline.C.Rangel@uscg.mil](mailto:Micheline.C.Rangel@uscg.mil)

### Industry Engagement Specialist

Stephanie France  
[Stephanie.France@uscg.mil](mailto:Stephanie.France@uscg.mil)

### Office of Contract Operations

Sharita Leathers  
[Sharita.L.Leathers@uscg.mil](mailto:Sharita.L.Leathers@uscg.mil)

### Aviation Logistics Center

Deb Plymel  
[Debora.J.Plymel@uscg.mil](mailto:Debora.J.Plymel@uscg.mil)

### Operational Logistics Command Procurement and Contracting Division

Robert Boboc  
[Robert.D.Boboc@uscg.mil](mailto:Robert.D.Boboc@uscg.mil)

### C5I Service Center

*Division I: Alexandria, VA*  
Tanika Posey  
[Tanika.Posey@uscg.mil](mailto:Tanika.Posey@uscg.mil)

*Division II: Kearneysville, WV*  
Sharon Doerk  
[Sharon.A.Doerk@uscg.mil](mailto:Sharon.A.Doerk@uscg.mil)

*Division III: Portsmouth, VA*  
Rick Petersen  
[Rick.D.Petersen@uscg.mil](mailto:Rick.D.Petersen@uscg.mil)

### Surface Forces Logistics Center

Tammy Forwood  
[Tammy.J.Forwood@uscg.mil](mailto:Tammy.J.Forwood@uscg.mil)

### Shore Infrastructure Logistics Center – Construction

Mark W. Snell  
[Mark.W.Snell@uscg.mil](mailto:Mark.W.Snell@uscg.mil)

For updates related to the **Doing Business**, visit the program's website at [www.dcms.uscg.mil/acquisition](http://www.dcms.uscg.mil/acquisition)

