



**ACQUISITION
DIRECTORATE**



DOING BUSINESS WITH THE COAST GUARD

RESOURCES

Federal Government Contracting Opportunities:

<https://SAM.gov/>

Acquisition Planning Forecast System:

<https://apfs-cloud.dhs.gov/>

Coast Guard Small Business Assistance:

<https://www.dcms.uscg.mil/Our-Organization/Assistant-Commandant-for-Acquisitions-CG-9/Doing-Business/Small-Business/>

The Coast Guard Acquisition Directorate manages a multibillion-dollar recapitalization investment portfolio of acquisition programs across three major product lines: surface; aviation; and command, control, communications, computers, cyber, and intelligence (C5I) systems. These programs are supported by six procurement/contracting centers:

- Office of Contract Operations (CG-912)
- Aviation Logistics Center
- Office of C5I Contracting and Procurement (CG-914)
- Surface Forces Logistics Center
- Director of Operational Logistics – Office of Procurement and Contracting (DOL-9)
- Shore Infrastructure Logistics Center – Construction

Acquiring new assets and upgrading legacy platforms, mission systems and facilities are fundamental aspects of recapitalization, which helps achieve sustainable readiness by replacing obsolete and costly-to-maintain assets. These investments deliver cutters, boats, aircraft and C5I systems that meet specified cost, schedule and performance requirements.

TOP FIVE PRODUCTS OR SERVICES PROCURED IN FISCAL YEAR 2020

(BY DOLLARS OBLIGATED)

1 Ship building and repairing

2 Commercial and institutional building construction

3 Engineering services

4 Other aircraft parts and auxiliary equipment manufacturing

5 Other computer-related services

(OVER)

INDUSTRY OUTREACH

The Coast Guard acquisition community continues to foster competition through early industry engagement. The Coast Guard's procurement centers as well as the Department of Homeland Security (DHS) typically hold annual industry day events to discuss acquisition opportunities and share perspectives from key decision-makers. The Coast Guard also conducts market research, invites industry to participate in one-on-one meetings and holds industry day events for specific acquisition programs.

The Coast Guard's small business program participates in DHS's monthly small business vendor

outreach sessions. These events provide an opportunity for small businesses to meet one-on-one with representatives from the Coast Guard as well as other DHS components. Meetings can be scheduled online at <https://www.dhs.gov/small-business-vendor-outreach-sessions>.

Additionally, in response to the Office of Federal Procurement Policy's initiative to improve communication with industry during the acquisition process, the Coast Guard has a director of small business and industry liaison programs, Maria L. Kersey, who can be reached at openforbusiness@uscg.mil.

SMALL BUSINESS PROGRAM CONTACTS

Director of Small Business and Industry Liaison Programs

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Office of Contract Operations

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Telecommunications and Information Systems Command

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Operations Systems Center

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Surface Forces Logistics Center

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Director of Operational Logistics – Office of Procurement and Contracting

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Shore Infrastructure Logistics Center – Construction

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Contact Us:

For updates on **Doing Business** with the Coast Guard, visit the website at <https://www.dcms.uscg.mil/Our-Organization/Assistant-Commandant-for-Acquisitions-CG-9/Doing-Business/>

